



SREDINA MREŽENJA - fokus na AFRIKI

Datum: sreda, 9. september 2015

Čas: od 9. do 14. ure

Prostor: Gospodarska zbornica Slovenije, Dimičeva 13, Ljubljana, dvorani E in F

SODELUJOČA PODJETJA IN ORGANIZACIJE:

1

Organization / company:	ADDISU ASSEFA CONSTRUCTION MATERIALS
Participant & position:	Addisu Assefa Kebede, General Manager & Owner
Contact details:	E: info@addisuassefa-consmachine.com
Know-how & services that can be offered:	Create a partnership in distribution and resell of construction materials and its parts.
Specialized in:	Importing and purchasing construction machineries and parts to Ethiopia, Sri-Lanka, India, Turkey, China, Thailand.
Others:	Our company usually purchases construction machineries both brand new and used one and resell it to Ethiopia. We also resell construction machineries parts.

2

Organization / company:	ALBIN PROMOTION AFRICA
Participant & position:	Ndeye Anna Ndiaye, General Manager
Contact details:	T: 00 221 77 392 54 57 E. annandiaye2000@yahoo.fr
Know-how & services that can be offered:	Intermediation- Import-Export (West Africa-Slovenia-West Africa) Commercial representation in West Africa
Specialized in:	West Africa
Others:	Albin Promotion Africa is a company based in Dakar and subsidiary Albin promoting d.o.o. of the Slovenia, our company operates in the field of commercial intermediation, and commercial representation of society of Europe East and particularly of Slovenian society in several field Agriculture, import-export, renewable energies, trade etc..

3

Organization / company:	COFACE SLOVENIJA D. O. O.
Participant & position:	Damir Lovenjak, Country manager
Contact details:	T: 031 341 702 E: damir.lovenjak@coface.com
Know-how & services that can be offered:	Trade credit insurance, business information – credit reports, debt collection
Others:	We have a lot of sister companies all over Africa – we are locally present there.

4

Organization / company:	CONSULATE OF SOUTH AFRICA IN LJUBLJANA
Participant & position:	Janez Pergar, Honorary Consul
Contact details:	T: +386 41 641 787 E: janez.pergar@sa-consulate.si
Know-how & services that can be offered:	Trade and investment possibilities Useful information and contacts Assistance in organization of business meetings

5

Organization / company:	EURO AFRICA COOPERATION
Participant & position:	Mag. Fadul Idris, MBA, Marketing executive
Contact details:	T: 040 281 646 E: fadulidris@hotmail.com
Know-how & services that can be offered:	Provide information about trade & investment opportunities in Sudan and South Sudan, Value added with direct contact with Chamber of Commerce in Sudan and investment agencies.
Specialized in:	Sudan and Southern Sudan
Others:	Good knowledge of business information in East Africa and Central Africa countries, such as Chad, Central Africa Republic and Republic of Southern Sudan.

6

Organization / company:	FORUM FRANCOPHONE DES AFFAIRES - SLOVENIE
Participant & position:	Florent K. Samba, Representative of FFA in Slovenia
Contact details:	T: 041703338 E: florentks17@gmail.com
Know-how & services that can be offered:	<ul style="list-style-type: none"> -How to approach the French speaking African countries in terms of doing business -Analysis of opportunities and limitations in the African market for the French speaking countries -Strategy recommendations on the African business area for the French speaking countries. - Making business connection for targeting market segments in African countries having French language as business language.
Specialized in:	French speaking African countries specially central Africa: Congo Brazzaville, Republique democratique du Congo, Gabon, Cameroun, Benin

7

Organization / company:	INTER CONSULT INCORPORATED
Participant & position:	Ernest K. Boakai, Chief Executive Officer
Contact details:	T: 041 258 776 E: ernest@interconsultinc.com
Know-how & services that can be offered:	Please check the above link http://www.interconsultinc.com/services-about-liberia.html
Specialized in:	General Business Consultancy, We are active in Liberia and Ghana
Others:	Our mission is to facilitate entities and individuals by providing trustworthy information about Liberia and Liberian market and reliable and professional support while establishing your business in Liberia.

8

Organization / company:	INTERNATIONAL AFRICAN FORUM
Participant & position:	Ibrahim Nouhoum, Director
Contact details:	T: 031 829 446 E: afriskiforum@yahoo.com
Know-how & services that can be offered:	<p>Information about African countries</p> <p>Helping to get partners in African countries</p> <p>Developing business opportunities in African countries</p>
Others:	International African Forum is think-thank organization, which aim is to boost business and other others contacts with African countries.

9

Organization / company:	MALAWI EMBASSY IN BERLIN
Participant & position:	Faith Kazembe Mwalubunju, Counsellor Trade & Investment Esmey T. Saka, First Secretary
Contact details:	T: ++49 308431540 E: malawiberlin@aol.com
Know-how & services that can be offered:	– Promotion on trade and investment opportunities in Malawi – General information on Malawi
Others:	Malawi is looking for investors in mining, agro-processing, tourism, infrastructure development, energy amongst others

10

Organization / company:	SID BANKA D. D., LJUBLJANA
Participant & position:	Leon Lebar, Direktor področja zavarovanja kreditov in investicij Nadja Cvek, Vodja oddelka za podjetja
Contact details:	T: 01 2007 581 in 01 2007 569
Know-how & services that can be offered:	Izvozno financiranje poslov slovenskih podjetij. Zavarovanje kreditnih tveganj za izvozne posle.
Specialized in:	SID banka je usmerjena v vse izvozne trge. Specializacijo prilagaja potrebam gospodarstva.
Others:	SID banka je pooblaščen institucija RS za zavarovanje nekomercialnih tveganj.

Organization / company:	SLOVENIA-NIGERIA CHAMBER OF COMMERCE
Participant & position:	Fred Uduma, President Stephanie Trpkov, Director for SEE countries
Contact details:	T: 040 171 774 E: fred.uduma@slovenia-nigeria.eu
Know-how & services that can be offered:	<p>The Slovenia-Nigeria Chamber of Commerce was established to promote and maintain economic relations between the Slovenia and Nigeria while also including members from other European and African countries. Helping them increase their business in Nigeria and Slovenia. Services offered by the Chamber includes, providing comprehensive support to members by representing their interests, presentation and sales of their products and other services but not limited to:</p> <ol style="list-style-type: none"> 1) Establishing a company in Nigeria or Slovenia; 2) Establishment of contacts for Nigerian and Slovenian importers and exporters; 3) Business associates verification; 4) Business network; 5) Representation in exhibitions / Notifying members of current Nigerian/Slovenian trade fairs and specialized exhibitions; 6) Advertising; 7) Assisting in arrangement of joint venture partnership; 8) Providing reference to domestic and foreign supply sources; 9) Organizing of regular business activities (with business operators and government institutions), on bilateral trade and investment thereby providing an ideal environment for business contacts and information exchange; 10) Business facilitation, including business trips to Nigeria and Slovenia. 11) Business VISA information and assistance
Specialized in:	All sectors of the Nigerian Economy
Others:	When entering a foreign market such as Nigeria, the Chamber strives to provide you a trusted partner located and connected in that market/sector. The Chamber is committed to making your entrance or transition to Nigerian market a delightful experience, reduce your stress to a minimum and mainly secure your interest whenever and wherever possible.

12

Organization / company:	VALENSBRUNO INTERNATIONAL NIGERIA
Participant & position:	Anthony Bruno, Director
Contact details:	T: 040 299 314 E: bruno@valensbruno.com
Know-how & services that can be offered:	Providing potential business cooperation to Slovenia companies from Akwa Ibom State Nigeria through Government and the Ministry of Commerce and Industry- Akwa Ibom State
Specialized in:	Export and import, Nigeria, Ghana. Skill Training and industrialization
Others:	Following good route or channel to get business cooperation, understanding the necessary things about the African countries, and treating all information in a right prospective.

13

Organization / company:	ZAVOD MOST POVEZAVE EVROPA-AFRIKA
Participant & position:	Idrissa Wade, Director / Ivica Ličen, Director
Contact details:	T: 030 252680 E-mail: mostpovezave@gmail.com
Know-how & services that can be offered:	Intermediation –Industrial equipment - Renewable energies - Processing and preserving agricultural products - Environmental solutions – Tourism - Investment - Money transfer – Foodstuffs - Equipment and farm tools
Specialized in:	Senegal, Mali, Mauritania
Others:	Help for a good connection in Senegal, Mali in Mauritania with importers, exporters, SME, distributors, retailers, purchasing cooperatives, industry, government etc .

14

Organization / company:	CBCM NIGERIA GMBH
Participant & position:	Austin Madumere, Managing Director
Contact details:	T: +41 788560181 E: austin.madumere@gmail.com
Know-how & services that can be offered:	Business & Market Development in Nigeria and West Africa.
Specialized in:	ICT, e-commerce and Telecommunications
Others:	Providing good knowledge of Market information in Nigeria and West Africa.